

# Voges Woodworks

## Profit and Loss

January - December 2022

	TOTAL			
	JAN - DEC 2022	JAN - DEC 2021 (PY)	CHANGE	% CHANGE
<b>Income</b>				
Refund/ Discount	-18,100.00		-18,100.00	
Sales	496,139.97	212,937.44	283,202.53	133.00 %
<b>Total Income</b>	<b>\$478,039.97</b>	<b>\$212,937.44</b>	<b>\$265,102.53</b>	<b>124.50 %</b>
<b>Cost of Goods Sold</b>				
Cost of Goods Sold	14,938.25		14,938.25	
Shipping & Delivery		429.32	-429.32	-100.00 %
Supplies & Materials	120,009.26	45,247.52	74,761.74	165.23 %
<b>Total Cost of Goods Sold</b>	<b>\$134,947.51</b>	<b>\$45,676.84</b>	<b>\$89,270.67</b>	<b>195.44 %</b>
<b>GROSS PROFIT</b>	<b>\$343,092.46</b>	<b>\$167,260.60</b>	<b>\$175,831.86</b>	<b>105.12 %</b>
<b>Expenses</b>				
Accounting Fees	12,650.00	7,250.00	5,400.00	74.48 %
Advertising & Marketing	4,602.68	-1,363.51	5,966.19	437.56 %
Ask My Accountant	0.00		0.00	
Auto Expense	2,785.55	1,531.69	1,253.86	81.86 %
Bank Charges & Fees	1,477.40	249.66	1,227.74	491.76 %
Contractors	29,418.34	7,159.25	22,259.09	310.91 %
Donation & Charity	400.00	1,200.00	-800.00	-66.67 %
Fuel & Gas	6,939.11	4,109.15	2,829.96	68.87 %
Insurance	11,111.66	8,413.06	2,698.60	32.08 %
Interest Paid		1,303.83	-1,303.83	-100.00 %
Job Supplies	6,875.90	7,246.31	-370.41	-5.11 %
Legal & Professional Services	2,044.57	2,825.00	-780.43	-27.63 %
Meals & Entertainment	5,649.78	2,951.89	2,697.89	91.40 %
Office Supplies & Software	2,354.73	2,862.47	-507.74	-17.74 %
Payments and Fees		3,621.39	-3,621.39	-100.00 %
Payroll Expenses				
Payroll Tax Expenses	13,067.34	8,596.11	4,471.23	52.01 %
Payroll Wage Expenses	157,873.31	97,721.18	60,152.13	61.55 %
<b>Total Payroll Expenses</b>	<b>170,940.65</b>	<b>106,317.29</b>	<b>64,623.36</b>	<b>60.78 %</b>
Payroll Processing Fees	2,157.27	3,204.60	-1,047.33	-32.68 %
Reimbursement of CC Payment-Scott Voges	8,857.89	4,401.48	4,456.41	101.25 %
Repairs & Maintenance	2,211.32	1,525.96	685.36	44.91 %
Taxes & Licenses	2,494.70	77.74	2,416.96	3,109.03 %
Travel	708.35	350.51	357.84	102.09 %
Truck Payment	5,138.80	5,738.28	-599.48	-10.45 %
Uncategorized Transactions	3,155.50	300.00	2,855.50	951.83 %
Utilities	7,594.60	5,727.53	1,867.07	32.60 %

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Waste Expense	-14,938.25		-14,938.25	
<b>Total Expenses</b>	<b>\$274,630.55</b>	<b>\$177,003.58</b>	<b>\$97,626.97</b>	<b>55.16 %</b>
NET OPERATING INCOME	<b>\$68,461.91</b>	<b>\$ -9,742.98</b>	<b>\$78,204.89</b>	<b>802.68 %</b>
Other Income				
Dividend	0.93		0.93	
<b>Total Other Income</b>	<b>\$0.93</b>	<b>\$0.00</b>	<b>\$0.93</b>	<b>0.00%</b>
Other Expenses				
Reconciliation Discrepancies		1,990.80	-1,990.80	-100.00 %
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$1,990.80</b>	<b>\$ -1,990.80</b>	<b>-100.00 %</b>
NET OTHER INCOME	<b>\$0.93</b>	<b>\$ -1,990.80</b>	<b>\$1,991.73</b>	<b>100.05 %</b>
NET INCOME	<b>\$68,462.84</b>	<b>\$ -11,733.78</b>	<b>\$80,196.62</b>	<b>683.47 %</b>