

The United Renovations

Profit and Loss

January - November, 2024

	TOTAL			
	JAN - NOV, 2024	JAN - NOV, 2023 (PY)	CHANGE	% CHANGE
Income				
Sales		289,863.25	-289,863.25	-100.00 %
Services	825,019.47	262,678.47	562,341.00	214.08 %
Uncategorized Income	512.51		512.51	
Total Income	\$825,531.98	\$552,541.72	\$272,990.26	49.41 %
Cost of Goods Sold				
Supplies & materials	152,014.70	136,291.76	15,722.94	11.54 %
Total Cost of Goods Sold	\$152,014.70	\$136,291.76	\$15,722.94	11.54 %
GROSS PROFIT	\$673,517.28	\$416,249.96	\$257,267.32	61.81 %
Expenses				
Advertising & marketing	1,849.45	3,711.92	-1,862.47	-50.18 %
Bank fees & service charges	1,877.68	1,846.38	31.30	1.70 %
Bookkeeping Fees	4,630.00		4,630.00	
Building & property rent	5,915.00	8,220.63	-2,305.63	-28.05 %
Business permits and licenses	1,035.14	273.74	761.40	278.15 %
Continuing education	2,821.01	647.17	2,173.84	335.90 %
Contract labor	280,185.92	160,479.81	119,706.11	74.59 %
Employee benefits				
Health & accident plans	2,000.00	3,000.00	-1,000.00	-33.33 %
Total Employee benefits	2,000.00	3,000.00	-1,000.00	-33.33 %
Entertainment with clients	168.00	1,533.94	-1,365.94	-89.05 %
Equipment rental	10,100.28	12,655.93	-2,555.65	-20.19 %
Guaranteed Payments - Erwin		3,500.00	-3,500.00	-100.00 %
Insurance	10,861.81	20,653.89	-9,792.08	-47.41 %
Interest Expense	1,531.06	3,364.04	-1,832.98	-54.49 %
Internet & TV services	660.69		660.69	
Jobsite Expenses	6,942.02	3,974.50	2,967.52	74.66 %
Legal & Professional Fees	6,915.80	4,136.40	2,779.40	67.19 %
Meals				
Meals with clients	2,654.80	5,812.75	-3,157.95	-54.33 %
Travel meals	1,133.22	1,053.84	79.38	7.53 %
Total Meals	3,788.02	6,866.59	-3,078.57	-44.83 %
Memberships & subscriptions	4,860.03	8,060.18	-3,200.15	-39.70 %
Office expenses		42.50	-42.50	-100.00 %
Home Office Rent	3,738.90	3,738.90	0.00	0.00 %
Office Supplies	1,734.55	1,585.74	148.81	9.38 %
Shipping & postage	16.02	27.53	-11.51	-41.81 %
Small tools and equipment	2,618.50	1,382.34	1,236.16	89.43 %
Total Office expenses	8,107.97	6,777.01	1,330.96	19.64 %
Parking & tolls	1,350.87	2,013.75	-662.88	-32.92 %

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Professional Organizations Memberships		12.95	-12.95	-100.00 %
QuickBooks Payments Fees	2,324.73	40.00	2,284.73	5,711.83 %
Software & Apps	10,226.60	12,089.94	-1,863.34	-15.41 %
Subcontractor expenses	8,722.57	4,600.00	4,122.57	89.62 %
Supplies	6,824.57	4,547.34	2,277.23	50.08 %
Taxes paid	23,578.12	26,197.00	-2,618.88	-10.00 %
Travel	3,150.82	2,570.77	580.05	22.56 %
Uncategorized Expense	84,530.53		84,530.53	
Uniform	670.28	958.48	-288.20	-30.07 %
Vehicle Expenses	107.58		107.58	
Vehicle gas & fuel	14,481.64	17,129.23	-2,647.59	-15.46 %
Vehicle registration	279.00	858.61	-579.61	-67.51 %
Vehicle repairs	3,101.19	2,242.92	858.27	38.27 %
Vehicle wash & road services	1,212.52	501.54	710.98	141.76 %
Total Vehicle Expenses	19,181.93	20,732.30	-1,550.37	-7.48 %
Total Expenses	\$514,810.90	\$323,464.66	\$191,346.24	59.16 %
NET OPERATING INCOME	\$158,706.38	\$92,785.30	\$65,921.08	71.05 %
Other Income				
Gain (Loss) on Sale of Assets		28,500.00	-28,500.00	-100.00 %
Other income	345.11	653.20	-308.09	-47.17 %
Interest earned	0.08	0.03	0.05	166.67 %
Total Other income	345.19	653.23	-308.04	-47.16 %
Total Other Income	\$345.19	\$29,153.23	\$ -28,808.04	-98.82 %
Other Expenses				
Home office				
Repairs & maintenance	129.90		129.90	
Total Home office	129.90		129.90	
Total Other Expenses	\$129.90	\$0.00	\$129.90	0.00%
NET OTHER INCOME	\$215.29	\$29,153.23	\$ -28,937.94	-99.26 %
NET INCOME	\$158,921.67	\$121,938.53	\$36,983.14	30.33 %