

RE/MAX Take Me Home

Profit and Loss by Month

January - September, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	TOTAL
Income										
5% Brokerage Fee										\$0.00
Alexis Hall	130.39			112.50	216.00	201.38	250.88			\$911.15
Aubrey A. Vessecchia	209.25		581.21	270.68	2,359.00	1,100.27	205.88	125.55		\$4,851.84
Cindy Modecki						813.63			96.75	\$910.38
Diane B. Shay	343.75	673.48		329.63	992.09	407.14	290.50	1,594.88	80.85	\$4,712.32
Gabriel Jimmie			90.00	168.75	404.25	465.00				\$1,128.00
Jacob Haring	511.50						456.94		136.95	\$1,105.39
Jessica D. Conner	369.56		306.21		54.00		139.28			\$869.05
Jonathan L. Conner		306.63	467.50				1,279.07		587.91	\$2,641.11
Justin M. Hill		111.38				943.82		417.83		\$1,473.03
Katelyn McCabe									38.98	\$38.98
Kevin A McMillen	209.25	100.00		282.81	192.50	35.64		141.13		\$961.33
Mahala Abshire							205.88	279.00		\$484.88
Shannon R Muma-Wallace			356.82		285.31				360.94	\$1,003.07
Tyler W. Cook		306.63		756.56		63.75	502.50	274.96	1,060.50	\$2,964.90
Total 5% Brokerage Fee	1,773.70	1,498.12	1,801.74	1,920.93	4,503.15	4,030.63	3,330.93	2,833.35	2,362.88	\$24,055.43
Commission Income										
Alexis Hall	1,486.42			1,282.50	2,462.40	2,295.67	2,859.97			\$10,386.96
Aubrey A. Vessecchia	2,783.03		7,729.95	3,599.97	31,374.71	14,421.33	2,738.14	1,789.09		\$64,436.22
Cindy Modecki						18,839.83			2,263.95	\$21,103.78
Diane B. Shay	4,931.09	9,651.00		4,728.47	14,181.49	5,840.39	3,891.25	21,313.35	1,082.99	\$65,620.03
Gabriel Jimmie			1,026.00	1,923.75	4,608.45	5,301.00				\$12,859.20
Jacob Haring	6,802.95						5,436.38		1,561.23	\$13,800.56
Justin M. Hill		1,269.68				9,719.69		5,160.14		\$16,149.51
Katelyn McCabe									444.38	\$444.38
Kevin A McMillen	2,783.03	1,330.00		3,761.41	2,560.25	474.01		1,608.89		\$12,517.59
Mahala Abshire							2,346.97	3,180.60		\$5,527.57
Shannon R Muma-Wallace			6,243.75		7,289.03				9,853.59	\$23,386.37
Tyler Cook		3,786.82		9,343.55		787.31	6,205.88	3,395.74	13,535.92	\$37,055.22
Total Commission Income	18,786.52	16,037.50	14,999.70	24,639.65	62,476.33	57,679.23	23,478.59	36,447.81	28,742.06	\$283,287.39
Rental Income					1,000.00					\$1,000.00

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Sales of Product Income	100.00				50.00	198.99		50.00		\$398.99
Services		10.00	30.00	20.00	20.00	11.54	364.00	116.00	316.20	\$887.74
Alexis Hall	990.94			855.00	1,641.60	1,530.45	1,906.65			\$6,924.64
Aubrey A. Vessecchia	1,192.72		3,312.84	1,542.85	13,446.29	4,847.45	1,173.48	596.36		\$26,111.99
Cindy Modecki						12,692.55	100.00		1,509.30	\$14,301.85
Diane B. Shay	1,600.16	3,145.02		1,534.40	4,618.17	1,895.22	1,628.25	8,939.27	453.16	\$23,813.65
Gabriel Jimmie			684.00	1,282.50	3,072.30	3,534.00				\$8,572.80
Jacob Haring	2,915.55						3,245.43		1,040.82	\$7,201.80
Jessica D. Conner	7,021.69		5,817.79		1,026.00		2,646.22			\$16,511.70
Jonathan L. Conner			8,882.50				24,302.18		18,388.96	\$51,573.64
Justin M. Hill		846.44				8,212.74		2,778.53		\$11,837.71
Katelyn McCabe									296.26	\$296.26
Kevin A McMillen	1,192.72	570.00		1,612.03	1,097.25	203.15		1,072.60		\$5,747.75
Mahala Abshire							1,564.65	2,120.40		\$3,685.05
Shannon R Muma-Wallace			3,390.18		3,838.16				4,222.97	\$11,451.31
Tyler Cook		2,039.05		5,031.14		423.94	3,341.62	1,828.48	6,613.58	\$19,277.81
Total Services	14,913.78	6,610.51	22,117.31	11,877.92	28,759.77	33,351.04	40,272.48	17,451.64	32,841.25	\$208,195.70
Uncategorized Income					121.54					\$121.54
Total Income	\$35,574.00	\$24,146.13	\$38,918.75	\$38,438.50	\$96,910.79	\$95,259.89	\$67,082.00	\$56,782.80	\$63,946.19	\$517,059.05
GROSS PROFIT	\$35,574.00	\$24,146.13	\$38,918.75	\$38,438.50	\$96,910.79	\$95,259.89	\$67,082.00	\$56,782.80	\$63,946.19	\$517,059.05
Expenses										
Advertising	5,289.22	4,465.98	5,729.06	4,403.53	7,196.04	7,863.13	7,978.70	4,449.62	4,659.09	\$52,034.37
Advertising & Marketing						1,375.00				\$1,375.00
Bank Charges & Fees	2.71	10.00	10.42	6.28	2.26	16.53	4.91	1.62	1.26	\$55.99
Car & Truck	708.24	121.73	182.68	268.94	2,575.82	1,294.54	1,457.92	1,260.30	1,361.79	\$9,231.96
Contractors										\$0.00
Alexis Hall	1,486.42			1,282.50	2,462.40	2,295.67	2,859.97			\$10,386.96
Aubrey Vessecchia	2,783.03		7,729.95	3,599.97	31,374.71	14,421.33	2,738.14	1,789.09		\$64,436.22
Cindy Modecki						18,839.83			2,263.95	\$21,103.78
Diane Shay	4,931.09	7,495.27	2,155.73		18,909.96	5,840.39	3,891.25	17,611.31	4,785.03	\$65,620.03
Gabriel Jimmie			1,026.00	1,923.75	4,608.45	5,301.00				\$12,859.20
Jacob Haring	6,591.67						5,436.38		1,561.23	\$13,589.28

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Justin M. Hill		1,269.68				9,719.67		5,160.14		\$16,149.49
Kara Crum	250.00	250.00	250.00	250.00	375.00		250.00	250.00	250.00	\$2,125.00
Kevin A McMillen	2,783.03	1,330.00		3,761.41	2,560.25	474.01		1,608.89		\$12,517.59
Mahala Abshire							2,346.97	3,180.60		\$5,527.57
Shannon R Muma-Wallace			6,243.75		7,289.03					\$13,532.78
Tyler L Cook		3,786.82		9,343.55			6,993.19	3,395.74	13,535.92	\$37,055.22
Total Contractors	18,825.24	14,131.77	17,405.43	20,161.18	67,579.80	56,891.90	24,515.90	32,995.77	22,396.13	\$274,903.12
Dues & subscriptions		400.00								\$400.00
Health Insurance	977.87	977.87			1,200.79	646.28	646.28	646.28	1,292.56	\$6,387.93
Insurance	3,622.07									\$3,622.07
Job Supplies	597.90	355.50	742.36	182.85	1,684.41	3,159.12	2,873.86	850.15	1,905.55	\$12,351.70
Legal & Professional Services	400.00	49.00	125.00	250.00	250.00	1,502.50	125.00	250.00	250.00	\$3,201.50
Meals & Entertainment	280.67	57.07	710.77	51.58	273.02	274.99	364.03	531.29	391.09	\$2,934.51
MLS Fees	-315.32	898.10	158.46	-528.20	385.62	354.73	-360.65	31.57	-277.83	\$346.48
Office Supplies & Software	467.73	663.75	991.62	548.93	963.78	825.12	1,065.94	1,711.83	635.29	\$7,873.99
Other Business Expenses	161.00	144.97		15.00	1,075.46	1,090.00	810.00	500.00	86.95	\$3,883.38
QuickBooks Payments Fees							8.12	8.12	15.16	\$31.40
Referral Fee Expense	-2,463.75	3,842.66	0.00	-393.75	0.00	765.00		-1,519.88	-8,140.00	\$ -7,909.72
Rent & Lease	1,888.75	1,911.67	2,081.67		3,653.34	1,911.67	1,911.67	1,911.67	1,911.67	\$17,182.11
Repairs & Maintenance		38.03	101.63		800.00		4,200.00		165.12	\$5,304.78
Taxes & Licenses	58.00		387.05	261.00	72.00	2,660.00	9.00	241.00	9.00	\$3,697.05
Telephone	216.56		211.31	216.31	432.46		216.23	216.31	236.38	\$1,745.56
Travel			3,946.71				3,854.91	244.39	60.00	\$8,106.01
Uncategorized Expense		20.74								\$20.74
Utilities	526.95	522.34	494.82	514.59	527.15	552.47	582.81	589.68	316.15	\$4,626.96
Total Expenses	\$31,243.84	\$28,611.18	\$33,278.99	\$25,958.24	\$88,671.95	\$81,182.98	\$50,264.63	\$44,919.72	\$27,275.36	\$411,406.89
NET OPERATING INCOME	\$4,330.16	\$ -4,465.05	\$5,639.76	\$12,480.26	\$8,238.84	\$14,076.91	\$16,817.37	\$11,863.08	\$36,670.83	\$105,652.16
NET INCOME	\$4,330.16	\$ -4,465.05	\$5,639.76	\$12,480.26	\$8,238.84	\$14,076.91	\$16,817.37	\$11,863.08	\$36,670.83	\$105,652.16