

# Management Report

Perfect Pitches

For the period ended December 31, 2022



Prepared by

**J2 Bookkeeping**

Prepared on

**March 18, 2023**

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# Profit and Loss

January - December 2022

	<b>Total</b>
<b>INCOME</b>	
Billable Expense Income	2,454.26
Refunds and Rebates Recieved	23.97
Service/Fee Income	78,502.71
Unapplied Cash Payment Income	576.00
Uncategorized Income	1,113.88
<b>Total Income</b>	<b>82,670.82</b>
<b>COST OF GOODS SOLD</b>	
Cost of Goods Sold	535.44
Printing	643.82
<b>Total Cost of Goods Sold</b>	<b>1,179.26</b>
<b>Total Cost of Goods Sold</b>	<b>1,179.26</b>
<b>GROSS PROFIT</b>	<b>81,491.56</b>
<b>EXPENSES</b>	
Advertising & Marketing	346.96
Bank Charges & Fees	10.00
Bookkeeping & Accounting	1,650.00
Computer & Software	2,375.35
Contractors	2,111.00
Dues & subscriptions	389.87
Job Supplies	113.12
Legal & Professional Services	453.68
Office Supplies	431.67
Permits & Fees	2,501.83
Phone Expense	79.92
Plan Printing Expenses	752.02
Postage & Delivery	68.21
Reimbursable Expenses	-409.57
Taxes & Licenses	9,671.00
Uncategorized Expense	16.14
Website Expense	17.05
<b>Total Expenses</b>	<b>20,578.25</b>
<b>NET OPERATING INCOME</b>	<b>60,913.31</b>
<b>OTHER INCOME</b>	
Other Miscellaneous Income	80.00
<b>Total Other Income</b>	<b>80.00</b>
<b>NET OTHER INCOME</b>	<b>80.00</b>
<b>NET INCOME</b>	<b>\$60,993.31</b>

# Balance Sheet

As of December 31, 2022

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
Business Checking *5653	4,333.17
Safe Checking *4340	5,338.25
<b>Total Bank Accounts</b>	<b>9,671.42</b>
<b>Accounts Receivable</b>	
Accounts Receivable (A/R)	480.00
<b>Total Accounts Receivable</b>	<b>480.00</b>
<b>Other Current Assets</b>	
Undeposited Funds	28,338.27
<b>Total Other Current Assets</b>	<b>28,338.27</b>
<b>Total Current Assets</b>	<b>38,489.69</b>
<b>TOTAL ASSETS</b>	<b>\$38,489.69</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
Retainer Account	23,676.00
<b>Total Other Current Liabilities</b>	<b>23,676.00</b>
<b>Total Current Liabilities</b>	<b>23,676.00</b>
<b>Total Liabilities</b>	<b>23,676.00</b>
<b>Equity</b>	
Owner's Investment	-9,521.83
Owner's Pay & Personal Expenses	-109,510.84
Retained Earnings	72,853.05
Net Income	60,993.31
<b>Total Equity</b>	<b>14,813.69</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$38,489.69</b>

# Statement of Cash Flows

January - December 2022

	<b>Total</b>
<b>OPERATING ACTIVITIES</b>	
Net Income	60,993.31
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable (A/R)	-65.00
Retainer Account	3,676.00
<b>Total Adjustments to reconcile Net Income to Net Cash provided by operations:</b>	<b>3,611.00</b>
<b>Net cash provided by operating activities</b>	<b>64,604.31</b>
<b>FINANCING ACTIVITIES</b>	
Owner's Investment	6,453.71
Owner's Pay & Personal Expenses	-56,780.72
<b>Net cash provided by financing activities</b>	<b>-50,327.01</b>
<b>NET CASH INCREASE FOR PERIOD</b>	<b>14,277.30</b>
Cash at beginning of period	23,732.39
<b>CASH AT END OF PERIOD</b>	<b>\$38,009.69</b>