

Management Report

Tailored Living of Greater San Antonio
For the period ended December 31, 2021



Prepared by
J2 Bookkeeping

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Profit and Loss

January - December 2021

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total
INCOME													
Installed Sales Revenue													0.00
Interior Cabinetry - Residential	66,114.47	62,162.35	147,309.28	64,859.21	123,637.63	122,787.67	84,591.63	97,402.69	164,501.44	122,480.46	154,918.73	46,544.07	1,257,309.63
Closet System Revenue		3,365.84	18,792.83	7,301.80		37,441.13	22,192.75	20,757.46	26,863.22	36,655.88	154,598.35	108,721.02	436,690.28
Garage System Revenue - Residential	37,154.44	40,083.10	25,709.57	35,667.96	36,478.06	24,671.52	18,234.61	63,989.60	29,911.98	21,088.61	38,727.39	30,094.09	401,810.93
Garage Flooring - Residential	11,487.64	15,243.05	30,166.20	30,427.36	28,508.79	16,386.99	17,578.01	20,750.62	13,031.73	15,649.99	27,358.35	16,519.75	243,108.48
Office System Revenue										14,721.97	76,132.59	0.00	90,854.56
Other Installed Revenue												58,854.02	58,854.02
Murphy Bed Revenue				3,466.39		14,356.68			9,645.65		5,110.30		32,579.02
Interior Cabinetry - Commercial											28,855.25		28,855.25
Pantry System Revenue	2,786.31					4,444.36				5,095.12	1,454.82	5,971.05	19,751.66
Built In Revenue	3,103.13							4,107.64	2,544.46			8,094.63	17,849.86
Laundry System Revenue					2,056.83				4,544.64	3,472.49			10,073.96
Total Installed Sales Revenue	120,645.99	120,854.34	221,977.88	141,722.72	190,681.31	220,088.35	142,597.00	207,008.01	251,043.12	219,164.52	487,155.78	274,798.63	2,597,737.65
Billable	3,217.94			5,999.21	5,698.38	15,267.31	10,395.00		7,260.39	660.15	70,703.71	43,038.61	162,240.70
Billable Expense Income	1,725.00	0.00	0.00	0.00	3,798.58	0.00	25,666.19	0.00	0.00	0.00	0.00	0.00	31,189.77
Processing Surcharge											82.10		82.10
Total Income	125,588.93	120,854.34	221,977.88	147,721.93	200,178.27	235,355.66	178,658.19	207,008.01	258,303.51	219,824.67	557,941.59	317,837.24	2,791,250.22
COST OF GOODS SOLD													
Cost of Goods Sold - Materials						250.00							250.00
Wood & Related - NOT TAXED	40,213.01	11,810.86	67,848.01	34,166.94	27,169.67	17,064.91	13,904.60	14,249.28	19,133.57	37,262.51	73,164.49	14,018.00	370,005.85
Wood & Related	7,740.67	8,595.06	9,464.70	15,110.20	14,353.00	8,156.30	38,111.41	50,321.03	61,136.97	41,102.33	15,740.85	25,221.89	295,054.41
Accessories	5,114.25	6,184.48	7,144.34	9,545.08	14,188.40	5,466.63	14,982.75	17,584.96	17,708.27	9,722.44	10,150.22	20,758.14	138,549.96
Flooring Supplies-NOT TAXED	8,288.78	961.37	6,825.54	3,099.00	12,975.62	3,517.50	1,608.37		8,216.30	1,425.00	10,495.79	1,778.61	59,191.88
Shipping and Freight	7,784.38	2,506.86	10,224.34	3,957.96	3,656.37	2,391.95	630.45	191.35	4,733.18	2,118.52	3,923.32	2,901.87	45,020.55
Supplies and Materials	2,518.55	2,052.19	2,345.88	3,180.08	5,115.56	1,703.50	2,836.18	5,949.16	3,807.83	4,461.62	277.94	3,858.39	38,106.88
Flooring Supplies			5,481.97	10,370.33	2,970.31	1,049.65	5,145.47	1,920.76	1,499.12	3,055.95	297.50	853.70	32,644.76
Use Taxes	1,470.85	7,185.76			9,290.71			7,003.40		7,612.18			32,562.90
COGS - Other	528.84	1,077.90	1,206.59	761.28	2,144.17	2,033.84	196.06	2,117.40	975.01	2,657.99	1,622.35	1,678.15	16,999.58
Sales Taxes Paid on Materials	609.82	809.40	544.81	1,558.20	1,082.25	337.30	1,508.25	1,573.15	657.70	1,617.32	948.55	3,202.65	14,449.40
Accessories-NOT TAXED	1,104.97	202.70	207.90	397.79	781.55	129.58			2,577.56		215.37	2,491.67	8,109.09
Equipment Rental - COS				1,775.29	1,410.46	46.11					132.41		3,364.27
Total Cost of Goods Sold - Materials	75,374.12	41,386.58	111,294.08	83,922.15	95,138.07	42,147.27	78,923.54	100,910.49	117,867.95	113,613.42	116,968.79	76,763.07	1,054,309.53
Cost of Goods Sold - Labor													0.00
Payroll - Installers	13,255.26	13,256.47	16,098.61	22,092.20	19,582.53	17,723.89	24,249.05	22,539.93	25,270.79	37,129.92	27,475.23	34,862.97	273,536.85
Payroll - Sales				750.00	3,000.00	3,000.00	3,750.00	3,000.00	3,000.00	9,482.37	7,504.34	9,761.39	43,248.10
Installers				625.00	1,070.45	1,190.00	150.00	3,515.00	1,367.00		1,276.00		9,193.45
Subcontractor Firms				533.00				1,241.00					1,774.00
Total Cost of Goods Sold - Labor	13,255.26	13,256.47	16,098.61	24,000.20	23,652.98	21,913.89	28,149.05	30,295.93	29,637.79	46,612.29	36,255.57	44,624.36	327,752.40
Total Cost of Goods Sold	88,629.38	54,643.05	127,392.69	107,922.35	118,791.05	64,061.16	107,072.59	131,206.42	147,505.74	160,225.71	153,224.36	121,387.43	1,382,061.93
GROSS PROFIT	36,959.55	66,211.29	94,585.19	39,799.58	81,387.22	171,294.50	71,585.60	75,801.59	110,797.77	59,598.96	404,717.23	196,449.81	1,409,188.29

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total
EXPENSES													
Payroll Expenses													0.00
Payroll - Office Employees	9,691.52	9,447.39	11,421.66	15,358.92	12,651.10	8,702.78	10,746.34	8,528.55	9,829.00	15,635.29	11,175.10	14,728.21	137,915.86
Employer Payroll Taxes	2,392.38	2,322.98	2,438.80	2,988.88	2,784.14	2,385.49	2,998.35	2,450.48	2,812.82	4,906.52	3,686.79	4,528.24	36,695.87
Payroll Service Fees	567.52	739.66	369.58	473.30	390.74	378.64	1,118.20	962.94	1,027.43	1,485.66	1,137.76	1,286.23	9,937.66
Recruiting	107.90			178.11			471.95		823.46	487.83			2,069.25
Payroll Time Tracking	79.92	79.92	89.91	89.91	99.90	89.91	89.91	79.92	99.90	119.88	119.88	109.89	1,148.85
Total Payroll Expenses	12,839.24	12,589.95	14,319.95	19,089.12	15,925.88	12,028.77	14,952.80	12,021.89	14,592.61	22,635.18	16,119.53	20,652.57	187,767.49
Advertising													0.00
Promotional													0.00
Home Mag	2,450.00	2,450.00	2,450.00	4,900.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	31,850.00
Elegant Living	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,634.73		3,500.00	1,750.00	1,750.00	20,884.73
Adwords	1,379.03	1,378.56	1,379.04	1,379.03	1,378.89	1,878.52	1,377.54	1,380.53	1,378.75	1,377.27	1,377.27	1,875.08	17,539.51
Home Shows					2,150.00	1,448.44		1,448.44	222.88	331.69	1,500.00		7,101.45
NAF	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
Social Media Mgmt	265.00	315.00	630.00	50.00	265.00	365.00	50.00		530.00		265.00	315.00	3,050.00
Homeadvisor		150.11	213.31	83.63		167.88	244.63	166.10	171.08	83.63	138.04	166.30	1,584.71
Thank You Gifts					82.10		107.12	40.75	32.44			1,143.02	1,405.43
TPR	150.00			150.00						150.00			450.00
Total Promotional	6,494.03	6,543.67	6,922.35	8,812.66	8,575.99	8,559.84	6,479.29	7,620.55	5,285.15	8,392.59	7,980.31	8,199.40	89,865.83
Employee Uniforms		124.29							1,441.16		405.22	168.66	2,139.33
Collateral Materials													0.00
Brochures	111.40		309.61	356.85	307.85			351.73		370.80		-2.97	1,805.27
Total Collateral Materials	111.40		309.61	356.85	307.85			351.73		370.80		-2.97	1,805.27
Total Advertising	6,605.43	6,667.96	7,231.96	9,169.51	8,883.84	8,559.84	6,479.29	7,972.28	6,726.31	8,763.39	8,385.53	8,365.09	93,810.43
Insurance	15.94	15.94	-59.75	15.94	61.30	31.06	31.06	61.30	70.09	54.15	54.15	54.15	405.33
Health	2,964.96	2,730.66	3,338.62	3,440.24	2,995.30	2,995.30	5,947.56	4,471.43	4,471.43	3,940.07	2,104.83	1,611.92	41,012.32
General Liability	3,180.27	3,179.27	2,432.27	2,432.27	2,432.27	2,413.77	2,413.77	2,455.01	2,274.09	2,274.29	2,274.29	3,279.29	31,040.86
Workers Comp	435.14	351.18	427.36	573.37	501.94	471.91						168.63	2,929.53
Total Insurance	6,596.31	6,277.05	6,138.50	6,461.82	5,990.81	5,912.04	8,392.39	6,987.74	6,815.61	6,268.51	4,433.27	5,113.99	75,388.04
Rent Expense	2,350.00	2,350.00	2,350.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	2,350.00	5,250.00	5,250.00	5,250.00	43,900.00
Security System	618.93	83.63	425.10	257.84	395.30				240.09		97.35	97.35	2,215.59
Storage Expense	135.00	135.00	135.00	135.00	135.00					374.84	157.00		1,206.84
Total Rent Expense	3,103.93	2,568.63	2,910.10	4,142.84	4,280.30	3,750.00	3,750.00	3,750.00	2,590.09	5,624.84	5,504.35	5,347.35	47,322.43
Franchise Royalty Payments	2,451.31	2,451.31	2,451.31	2,451.31	2,039.44	2,451.31	2,451.31	2,160.14	2,451.31	2,451.31	2,451.31	2,000.00	28,261.37
Office Expenses													0.00
Office Supplies	498.43	337.68	658.45	204.46	247.83	861.18	848.05	457.25	739.15	-368.97	893.86	707.17	6,084.54
Cloud Services	32.23	209.23	386.23	32.23	209.23	32.23	1,778.23	32.23	511.93	32.23	2,402.82	34.35	5,693.17
Telephone	433.25	433.57	433.57	433.57	946.92	433.92	421.43	424.24	425.62	425.42	425.13	425.07	5,661.71
Office Equipment	2,381.48		378.84				620.53		416.73				3,797.58
Internet	160.05	160.05	160.05	170.05	180.05	248.87	123.51	123.51	123.51	123.51	123.51	123.51	1,820.18
Utilities	120.62	120.62	-106.46					235.89	338.02	218.00	177.16	453.63	1,557.48
Technology	541.25									541.25	270.61		1,353.11

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total
Copies & Printing		20.50							137.27	18.95	24.88	191.42	393.02
Uniforms	126.95		187.90		28.94								343.79
Postage & Delivery			8.45	11.96		21.94	8.80		18.49		24.60	27.48	121.72
Total Office Expenses	4,294.26	1,281.65	2,107.03	852.27	1,612.97	1,598.14	3,800.55	1,273.12	2,710.72	990.39	4,342.57	1,962.63	26,826.30
Vehicle Expense													0.00
Gasoline	785.49	26.00	1,358.69	1,123.86	1,169.62	1,115.02	1,269.81	1,323.34	1,375.06	1,493.17	1,304.76	1,292.19	13,637.01
Vehicle Repairs & Maintenance	55.05	1,055.00	1,801.71	73.04	832.75	1,156.39	25.00	801.71	867.88	25.00	843.82	843.71	8,381.06
Vehicle License Fees							218.77				300.00		518.77
Total Vehicle Expense	840.54	1,081.00	3,160.40	1,196.90	2,002.37	2,271.41	1,513.58	2,125.05	2,242.94	1,518.17	2,448.58	2,135.90	22,536.84
Professional Fees													0.00
Accounting Fees			425.00		5,333.75	3,293.75	3,718.75	1,630.30	3,525.00	680.00	807.50		19,414.05
Total Professional Fees			425.00		5,333.75	3,293.75	3,718.75	1,630.30	3,525.00	680.00	807.50		19,414.05
General and Administrative													0.00
Bank Charges		61.41	39.00	60.00	39.00		52.20	2.40	8.00		43.00	39.00	344.01
KBO	1,194.59	38.00	482.10	111.50	389.17	431.29	240.53	200.61	594.91	187.32	703.82	96.00	4,669.84
Total Bank Charges	1,194.59	99.41	521.10	171.50	428.17	431.29	292.73	203.01	602.91	187.32	746.82	135.00	5,013.85
Dues & Subscriptions	265.79	265.79	265.79	265.79	265.79	265.79	265.79	892.77	105.89	489.65	297.77	297.77	3,944.38
Technology Fee	124.00	124.00	124.00	124.00	124.00	124.00	351.21	124.00	124.00	124.00	124.00	244.00	1,835.21
Credit Card Fees												1,483.37	1,483.37
Meals		18.79	49.30	195.48	35.35	6.00	31.89	82.81		124.10		322.77	866.49
Warehouse	8.66			26.79		16.24							51.69
Total General and Administrative	1,593.04	507.99	960.19	783.56	853.31	843.32	941.62	1,302.59	832.80	925.07	1,168.59	2,482.91	13,194.99
Employee Benefits													0.00
Employee Meals	81.94		252.89	161.35	318.56	352.02	225.35	936.10	317.18	354.85	406.95	274.55	3,681.74
Medical Expenses										1,844.00	637.25	637.25	3,118.50
Total Employee Benefits	81.94		252.89	161.35	318.56	352.02	225.35	936.10	317.18	2,198.85	1,044.20	911.80	6,800.24
Tools & Equipment	92.33		70.00	2,085.34	173.19		130.12		72.82	1,260.35	245.82	59.90	4,189.87
Contractor Expenses									3,958.00				3,958.00
Business Taxes													0.00
State Business Taxes										2,152.47			2,152.47
Property Taxes											286.65		286.65
Total Business Taxes										2,152.47	286.65		2,439.12
Business Travel													0.00
Hotel					515.27		87.66			279.60	313.77		1,196.30
Airfare					84.00		359.50			2.00			445.50
Travel Meals				40.00	69.44			10.86		38.25			158.55
Total Business Travel				40.00	668.71		447.16	10.86		319.85	313.77		1,800.35
Charitable Contributions									300.00				300.00
Total Expenses	38,498.33	33,425.54	40,027.33	46,434.02	48,083.13	41,060.60	46,802.92	40,170.07	47,135.39	55,788.38	47,551.67	49,032.14	534,009.52
NET OPERATING INCOME	-1,538.78	32,785.75	54,557.86	-6,634.44	33,304.09	130,233.90	24,782.68	35,631.52	63,662.38	3,810.58	357,165.56	147,417.67	875,178.77
OTHER INCOME													
Other Income									43,100.00				43,100.00

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total
Rebates											770.25		770.25
Total Other Income									43,100.00		770.25		43,870.25
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43,100.00	0.00	770.25	0.00	43,870.25
OTHER EXPENSES													
Other Expense													0.00
Depreciation	1,825.06	1,825.06	1,825.06	1,825.06	1,825.06	1,825.06	1,824.80	1,776.16	1,776.16	1,740.17	1,661.47	1,661.47	21,390.59
Ask My Accountant				646.23	3,200.04		800.00	860.00	37.84	603.56	-3,588.99	11,088.94	13,647.62
Amortization	499.58	499.58	499.58	499.58	499.58	499.58	499.58	499.58	499.58	499.58	499.58	499.58	5,994.96
Total Other Expense	2,324.64	2,324.64	2,324.64	2,970.87	5,524.68	2,324.64	3,124.38	3,135.74	2,313.58	2,843.31	-1,427.94	13,249.99	41,033.17
Interest Expense	359.95	318.42	318.63	281.90	287.25	300.34	282.66	303.40	270.61	277.28	319.81	281.44	3,601.69
Total Other Expenses	2,684.59	2,643.06	2,643.27	3,252.77	5,811.93	2,624.98	3,407.04	3,439.14	2,584.19	3,120.59	-1,108.13	13,531.43	44,634.86
NET OTHER INCOME	-2,684.59	-2,643.06	-2,643.27	-3,252.77	-5,811.93	-2,624.98	-3,407.04	-3,439.14	40,515.81	-3,120.59	1,878.38	-13,531.43	-764.61
NET INCOME	\$ -4,223.37	\$30,142.69	\$51,914.59	\$ -9,887.21	\$27,492.16	\$127,608.92	\$21,375.64	\$32,192.38	\$104,178.19	\$689.99	\$359,043.94	\$133,886.24	\$874,414.16

Balance Sheet

As of December 31, 2021

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021
ASSETS												
Current Assets												
Bank Accounts												
ADP Clearing Account	0.00	0.00	0.00	-2,094.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Business Checking Account	105,896.82	126,344.42	159,254.60	136,934.74	159,362.51	206,359.05	159,106.14	159,408.55	151,971.07	97,866.20	112,231.25	98,214.63
Total Bank Accounts	105,896.82	126,344.42	159,254.60	134,840.06	159,362.51	206,359.05	159,106.14	159,408.55	151,971.07	97,866.20	112,231.25	98,214.63
Accounts Receivable												
Accounts Receivable	244.56	-4,141.51	5,069.95	9,513.81	14,548.00	38,859.83	31,603.03	67,044.49	99,602.12	156,936.54	354,562.49	313,303.45
Total Accounts Receivable	244.56	-4,141.51	5,069.95	9,513.81	14,548.00	38,859.83	31,603.03	67,044.49	99,602.12	156,936.54	354,562.49	313,303.45
Other Current Assets												
Employee Advances	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-105.00
Undeposited Funds-1	115,193.27	122,945.18	132,526.55	150,400.83	161,632.41	208,830.06	286,363.09	296,019.14	330,254.78	338,860.05	476,705.92	435,473.57
Total Other Current Assets	115,193.27	122,945.18	132,526.55	150,400.83	161,632.41	208,830.06	286,363.09	296,019.14	330,254.78	338,860.05	476,705.92	435,368.57
Total Current Assets	221,334.65	245,148.09	296,851.10	294,754.70	335,542.92	454,048.94	477,072.26	522,472.18	581,827.97	593,662.79	943,499.66	846,886.65
Fixed Assets												
Computer Equipment												
Computer Equip - Accum Depr	-2,640.58	-2,689.48	-2,738.38	-2,787.28	-2,836.18	-2,885.08	-2,933.72	-2,933.72	-2,933.72	-2,933.72	-2,933.72	-2,933.72
Computer Equip - Orig Costs	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72	2,933.72
Total Computer Equipment	293.14	244.24	195.34	146.44	97.54	48.64	0.00	0.00	0.00	0.00	0.00	0.00
Furniture & Equipment												
Furn & Equip - Accum Dep	-16,681.25	-17,004.19	-17,327.13	-17,650.07	-17,973.01	-18,295.95	-18,618.89	-18,941.83	-19,264.77	-19,551.72	-19,759.97	-19,968.22
Furn & Equip - Orig Cost	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24	48,039.24
Total Furniture & Equipment	31,357.99	31,035.05	30,712.11	30,389.17	30,066.23	29,743.29	29,420.35	29,097.41	28,774.47	28,487.52	28,279.27	28,071.02
Vehicles												
Vehicles - Accum Depr	-97,443.23	-98,896.45	-100,349.67	-101,802.89	-103,256.11	-104,709.33	-106,162.55	-107,615.77	-109,068.99	-110,522.21	-111,975.43	-113,428.65
Vehicles - Orig Cost	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05	127,754.05
Total Vehicles	30,310.82	28,857.60	27,404.38	25,951.16	24,497.94	23,044.72	21,591.50	20,138.28	18,685.06	17,231.84	15,778.62	14,325.40
Total Fixed Assets	61,961.95	60,136.89	58,311.83	56,486.77	54,661.71	52,836.65	51,011.85	49,235.69	47,459.53	45,719.36	44,057.89	42,396.42
Other Assets												
Franchise Fee												
Franchise Fee - Accum Amort	-26,477.75	-26,977.33	-27,476.91	-27,976.49	-28,476.07	-28,975.65	-29,475.23	-29,974.81	-30,474.39	-30,973.97	-31,473.55	-31,973.13
Franchise Fee - Orig Cost	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00	59,950.00
Total Franchise Fee	33,472.25	32,972.67	32,473.09	31,973.51	31,473.93	30,974.35	30,474.77	29,975.19	29,475.61	28,976.03	28,476.45	27,976.87
Organization Costs												
Organization Cost - Accum Amort	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91	-1,432.91
Organization Costs - Orig Cost	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91	1,432.91
Total Organization Costs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Start-Up Costs												
Start-Up Costs - Accum Amort	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52	-5,241.52
Start-Up Costs - Orig Cost	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72	5,022.72
Total Start-Up Costs	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80	-218.80
Total Other Assets	33,253.45	32,753.87	32,254.29	31,754.71	31,255.13	30,755.55	30,255.97	29,756.39	29,256.81	28,757.23	28,257.65	27,758.07

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021
TOTAL ASSETS	\$316,550.05	\$338,038.85	\$387,417.22	\$382,996.18	\$421,459.76	\$537,641.14	\$558,340.08	\$601,464.26	\$658,544.31	\$668,139.38	\$1,015,815.20	\$917,041.14
LIABILITIES AND EQUITY												
Liabilities												
Current Liabilities												
Accounts Payable												
Accounts Payable	0.00	0.00	0.00	1,400.00	2,800.00	4,200.00	5,600.00	7,000.00	0.00	0.00	0.00	0.00
Total Accounts Payable	0.00	0.00	0.00	1,400.00	2,800.00	4,200.00	5,600.00	7,000.00	0.00	0.00	0.00	0.00
Credit Cards												
AMEX Business Platinum	16,797.28	7,133.15	6,896.45	7,345.44	17,629.46	3,746.69	1,884.75	6,984.63	9,381.46	16,000.81	6,470.45	6,417.21
Broadway Credit Card	18,385.77	18,177.91	18,026.67	17,882.95	17,712.26	17,549.66	17,358.38	17,206.09	17,003.76	17,235.57	16,101.03	14,802.24
Chase	52.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Home Depot Credit Card	2,686.89	3,536.28	1,030.38	4,111.82	3,213.21	4,131.02	2,712.57	6,050.12	5,611.02	5,998.48	6,121.60	2,704.56
Total Credit Cards	37,922.81	28,847.34	25,953.50	29,340.21	38,554.93	25,427.37	21,955.70	30,240.84	31,996.24	39,234.86	28,693.08	23,924.01
Other Current Liabilities												
Payroll Liabilities												
Garnishments	1,457.92	2,915.84	4,309.80	6,025.60	7,418.84	8,755.20	11,186.51	13,469.31	15,752.11	18,454.91	18,664.91	0.00
Total Payroll Liabilities	1,457.92	2,915.84	4,309.80	6,025.60	7,418.84	8,755.20	11,186.51	13,469.31	15,752.11	18,454.91	18,664.91	0.00
Sales Tax Agency Payable												
Sales Tax Agency Payable	0.00	0.00	0.00	0.00	-0.20	-0.20	-0.20	0.00	0.00	0.00	0.00	0.00
Total Sales Tax Agency Payable	0.00	0.00	0.00	0.00	-0.20	-0.20	-0.20	0.00	0.00	0.00	0.00	0.00
Total Other Current Liabilities	1,457.92	2,915.84	4,309.80	6,025.60	7,418.64	8,755.00	11,186.31	13,469.31	15,752.11	18,454.91	18,664.91	0.00
Total Current Liabilities	39,380.73	31,763.18	30,263.30	36,765.81	48,773.57	38,382.37	38,742.01	50,710.15	47,748.35	57,689.77	47,357.99	23,924.01
Long-Term Liabilities												
2017 Van Loan (Broadway Bank)	23,721.27	23,218.11	22,714.95	22,211.79	21,708.63	21,205.47	20,702.31	20,199.15	19,695.99	19,192.83	18,689.67	18,186.51
Loan for Toyota Rav4	15,852.38	15,319.20	14,786.02	14,252.84	13,719.66	13,186.48	12,653.30	12,120.12	11,586.94	11,053.76	10,520.58	9,987.40
Owner Loan Payable	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00	161,411.00
PPP Loan	43,100.00	43,100.00	43,100.00	43,100.00	43,100.00	43,100.00	43,100.00	43,100.00	0.00	0.00	0.00	0.00
Total Long-Term Liabilities	244,084.65	243,048.31	242,011.97	240,975.63	239,939.29	238,902.95	237,866.61	236,830.27	192,693.93	191,657.59	190,621.25	189,584.91
Total Liabilities	283,465.38	274,811.49	272,275.27	277,741.44	288,712.86	277,285.32	276,608.62	287,540.42	240,442.28	249,347.36	237,979.24	213,508.92
Equity												
Owner's Equity												
Owner's Investment	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00
Owner's Withdrawal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,467.09
Total Owner's Equity	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	24,500.00	22,032.91
Retained Earnings	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	12,808.04	-192,914.85
Net Income	-4,223.37	25,919.32	77,833.91	67,946.70	95,438.86	223,047.78	244,423.42	276,615.80	380,793.99	381,483.98	740,527.92	874,414.16
Total Equity	33,084.67	63,227.36	115,141.95	105,254.74	132,746.90	260,355.82	281,731.46	313,923.84	418,102.03	418,792.02	777,835.96	703,532.22
TOTAL LIABILITIES AND EQUITY	\$316,550.05	\$338,038.85	\$387,417.22	\$382,996.18	\$421,459.76	\$537,641.14	\$558,340.08	\$601,464.26	\$658,544.31	\$668,139.38	\$1,015,815.20	\$917,041.14

Statement of Cash Flows

January - December 2021

	Total
OPERATING ACTIVITIES	
Net Income	874,414.16
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable	-307,363.85
Employee Advances	105.00
AMEX Business Platinum	95.69
Broadway Credit Card	-3,745.55
Chase	-1,029.75
Home Depot Credit Card	106.87
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-311,831.59
Net cash provided by operating activities	562,582.57
INVESTING ACTIVITIES	
Computer Equipment:Computer Equip - Accum Depr	342.04
Furniture & Equipment:Furn & Equip - Accum Dep	3,609.91
Vehicles:Vehicles - Accum Depr	17,438.64
Franchise Fee:Franchise Fee - Accum Amort	5,994.96
Net cash provided by investing activities	27,385.55
FINANCING ACTIVITIES	
2017 Van Loan (Broadway Bank)	-6,037.92
Loan for Toyota Rav4	-6,398.16
PPP Loan	-43,100.00
Owner's Equity:Owner's Withdrawal	-2,467.09
Retained Earnings	-205,722.89
Net cash provided by financing activities	-263,726.06
NET CASH INCREASE FOR PERIOD	326,242.06
Cash at beginning of period	207,446.14
CASH AT END OF PERIOD	\$533,688.20